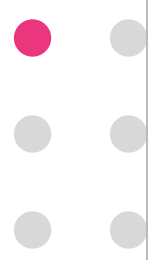


BEFORE YOU LAUNCH. WHILE YOU LAUNCH. LONG AFTER.

One partner across the entire MVNx lifecycle — from financial modelling and product strategy to BSS / OSS, MVNE platform and beyond.

01



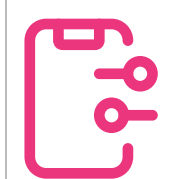
More than a BSS Vendor

A PARTNER ACROSS THE ENTIRE MVNX LIFECYCLE

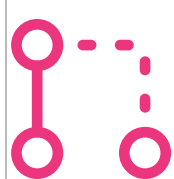
Most BSS vendors start when your launch starts. We start before — and stay long after. Inside this brochure, three things that make us different.



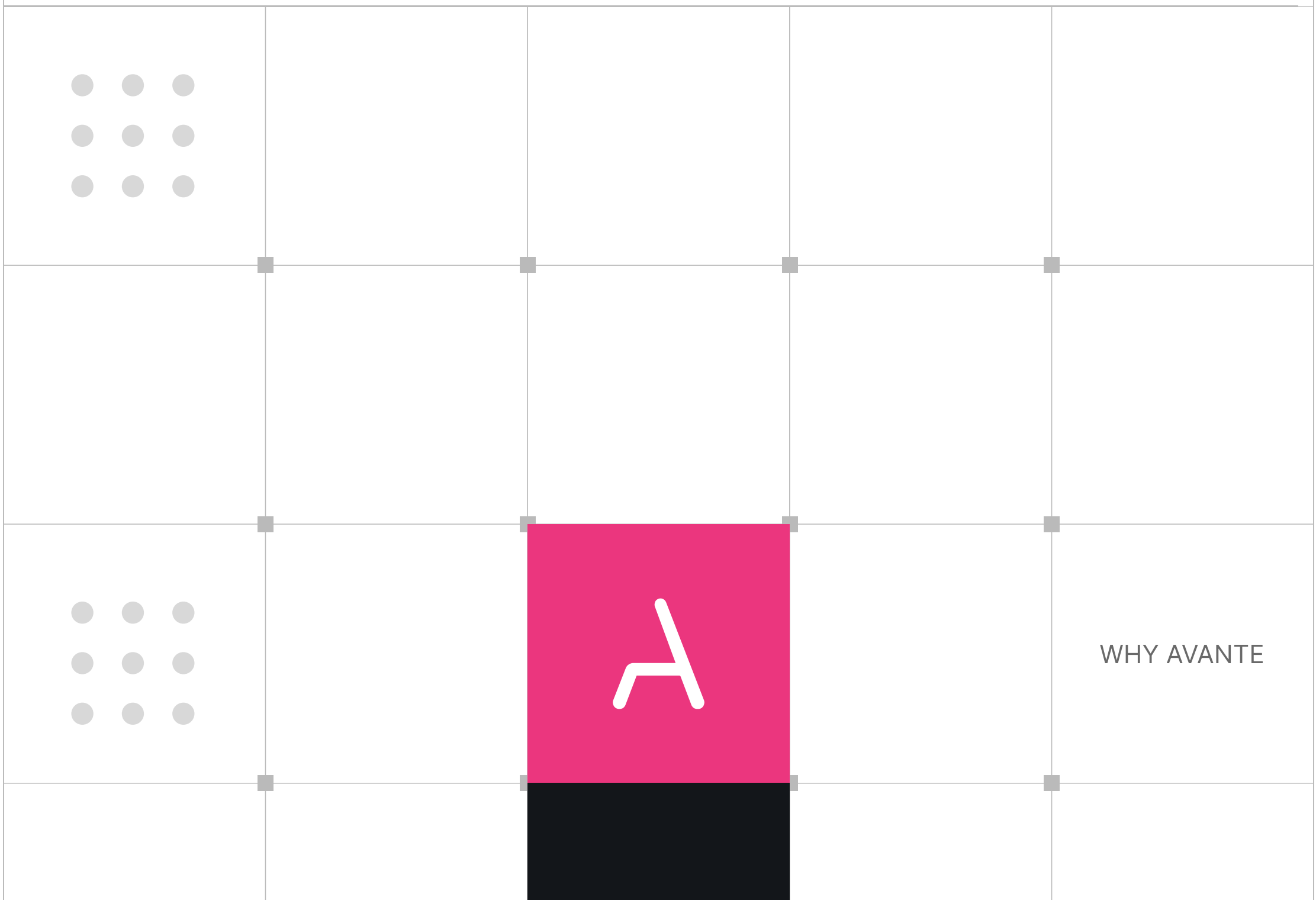
One platform. More segments to sell
MVNO, MVNE, MVNA, eSIM, non-telco bundles — across B2C, B2B, B2G and private segments.



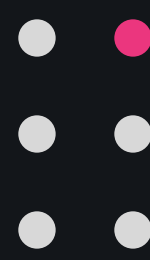
The work we do before launch
Financial modelling, product strategy, host negotiation — before you sign anything.



The playbooks for your segment
Pre-built scenarios for banking, retail, enterprise B2B, private communities.



02



What You Can Sell

ONE STACK. FIVE BUSINESS MODELS. EVERY SEGMENT.

Avante doesn't just power an MVNO. It runs an aggregator, an enabler, an eSIM business and a non-telco subscription engine — on the same platform.



MVNO • Launch & Operate



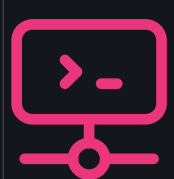
Full BSS / OSS for single-brand MVNO operations — product, pricing, charging, billing, partner workflows.



MVNE

02

Host other brands. Multi-tenant, brand isolation, settlement.



MVNA

03

Aggregate host capacity, wholesale to smaller MVNOs.



eSIM

04

Built-in eSIM provider & platform — provisioning out-of-the-box.



Non-telco Bundles

05

Sell partner services (content services, insurance, delivery) inside one mobile subscription.

Where We Start

THE WORK THAT HAPPENS BEFORE THE RFP

Most BSS vendors will sell you a platform. Avante helps you decide **what you're actually building** — first.



 Financial & business modelling

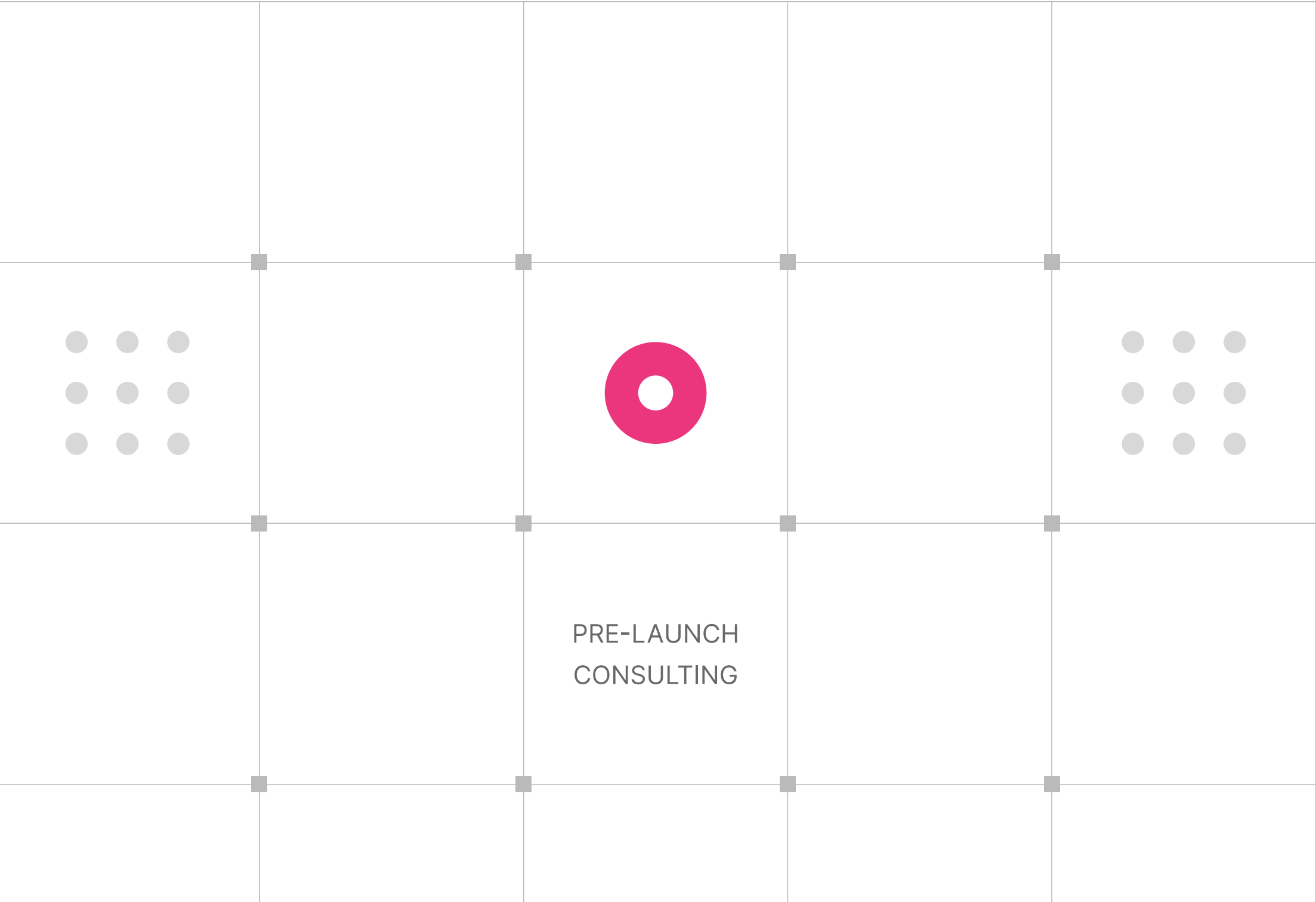
Unit economics, ARPU, CAC, wholesale pricing and break-even — validated before launch.

 Product & segment strategy

Target segments, tariffs and market positioning — shaped by 20+ MVNO launches.

 Host operator evaluation support

We help structure the requirements you need to compare host operator options.



For Your Segment

WE KNOW HOW MVNOS GROW IN YOUR SEGMENT

MVNO economics differ sharply across verticals. Avante carries pre-built playbooks for the major MVNO segments — tariffs, partner workflows, distribution models, growth motions.

Banking & Fintech

Banks unlocking new revenue, telecom data and embedded mobile inside the digital app.

01
Moves:
Cross-sell to existing customers · Enriched scoring · Loyalty mechanics · Bundled wallet.

Enterprise B2B

SME and large-enterprise accounts — high ARPU, long contracts, low churn.

02
Moves:
Account hierarchies · Sponsored billing · FMC / UCaaS · Contract pricing.

Mass-market B2C

Volume MVNOs and retail brands competing on price, brand and digital experience.

03
Moves:
Dynamic tariffs · Partner bundles · Self-care & eSIM · Loyalty & retention.

B2Private

Closed communities — corporations, government, associations — with private SIM bases.

04
Moves:
Isolated tenant · Custom security · Controlled distribution · Sponsored model.

What You Can Sell

BSS / OSS FOR OPERATORS WHO OWN THEIR GROWTH

Avante is a full-cycle BSS / OSS vendor with end-to-end expertise across billing, charging, CRM and service fulfillment — delivering production systems for MNOs, MVNOs and MVNEs since 2011.

15 YEARS IN BSS / OSS FOR TELECOM OPERATORS	100+ DELIVERED PROJECTS ACROSS THE FULL STACK
20+ MVNO / BSS IMPLEMENTATIONS END-TO-END EXPERIENCE	20 PARTNERS WORLDWIDE SYSTEM INTEGRATION NETWORK

STRATEGIC PARTNERSHIP

 **Brilliantel** — Enterprise ICT & Telecoms Across 121+ Countries

Member



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